

## South Tahoe Association of REALTORS Multiple Listing Service Statistics Condo/Townhome Residential Market Analysis

<b>MONTH/ YEAR</b>	<b>MEDIAN SALES PRICE* (Based on 12 month period)</b>	<b>Units Sold</b>	<b>THIS MONTH LAST YEAR* (Based on 12 month period)</b>	<b>Units Sold</b>	<b>PERCENT INCREASE / DECREASE</b>
Nov-18	\$360,000.00	109	\$310,000.00	99	16.1%
Oct-18	\$354,500.00	108	\$302,500.00	108	17.2%
Sep-18	\$344,500.00	102	\$310,000.00	117	11.1%
Aug-18	\$324,000.00	102	\$314,500.00	106	3.0%
Jul-18	\$325,000.00	98	\$319,000.00	107	1.9%
Jun-18	\$318,750.00	100	\$325,000.00	105	-1.9%
May-18	\$313,750.00	96	\$302,500.00	112	3.7%
Apr-18	\$317,500.00	95	\$305,000.00	109	4.1%
Mar-18	\$312,500.00	95	\$302,500.00	106	3.3%
Feb-18	\$302,500.00	92	\$307,500.00	106	-1.6%
Jan-18	\$299,000.00	92	\$295,000.00	110	1.4%
Dec-17	\$300,000.00	95	\$305,000.00	109	-1.6%
Nov-17	\$305,000.00	97	\$305,000.00	105	0.0%
Oct-17	\$300,000.00	106	\$310,000.00	99	-3.2%
Sep-17	\$305,000.00	115	\$307,500.00	92	-0.8%
Aug-17	\$314,500.00	106	\$275,000.00	101	14.4%
Jul-17	\$319,000.00	107	\$265,000.00	99	20.4%
Jun-17	\$325,000.00	105	\$266,500.00	100	22.0%
May-17	\$302,500.00	112	\$272,500.00	94	11.0%
Apr-17	\$305,000.00	109	\$269,000.00	90	13.4%
Mar-17	\$302,500.00	106	\$283,500.00	92	6.7%
Feb-17	\$307,500.00	106	\$275,000.00	94	11.8%
Jan-17	\$295,000.00	110	\$283,500.00	88	4.1%
Dec-16	\$305,000.00	109	\$270,000.00	83	13.0%
Nov-16	\$305,000.00	105	\$268,000.00	83	13.8%
Oct-16	\$310,000.00	99	\$265,000.00	79	17.0%
Sep-16	\$307,500.00	92	\$268,000.00	79	14.7%
Aug-16	\$275,000.00	101	\$268,000.00	77	2.6%
Jul-16	\$265,000.00	99	\$275,000.00	81	-3.6%
Jun-16	\$266,500.00	100	\$278,500.00	74	-4.3%
May-16	\$272,500.00	94	\$283,500.00	70	-3.9%
Apr-16	\$269,000.00	90	\$299,000.00	71	-10.0%
Mar-16	\$283,500.00	92	\$299,000.00	73	-5.2%
Feb-16	\$275,000.00	94	\$285,000.00	67	-3.5%
Jan-16	\$283,500.00	88	\$302,000.00	72	-6.1%

\*Median sold data based on a twelve month period (one year period ending the last day of the statistical month/year in the first column).

Statistical Data provided STAR MLS. Deemed reliable, but not guaranteed.

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Dec-15	\$269,000.00	82	\$280,000.00	79	-3.9%
Nov-15	\$268,000.00	83	\$290,500.00	78	-7.7%
Oct-15	\$265,000.00	79	\$302,000.00	78	-12.3%
Oct-15	\$265,000.00	79	\$302,000.00	78	-12.3%
Sep-15	\$268,000.00	79	\$282,000.00	73	-5.0%
Aug-15	\$268,000.00	77	\$310,000.00	67	-13.5%
Jul-15	\$275,000.00	81	\$292,500.00	66	-6.0%
Jun-15	\$278,500.00	74	\$275,000.00	67	1.3%
May-15	\$283,500.00	70	\$277,500.00	66	2.2%
Apr-15	\$299,000.00	71	\$242,500.00	69	23.3%
Mar-15	\$299,000.00	73	\$236,250.00	67	26.6%
Feb-15	\$285,000.00	67	\$243,125.00	72	17.2%
Jan-15	\$302,000.00	72	\$235,625.00	68	28.2%
Dec-14	\$280,000.00	79	\$265,000.00	67	5.7%
Nov-14	\$290,500.00	78	\$257,500.00	60	12.8%
Oct-14	\$302,000.00	78	\$227,000.00	61	33.0%
Sep-14	\$281,000.00	72	\$213,700.00	60	31.5%
Aug-14	\$310,000.00	67	\$190,000.00	61	63.2%
Jul-14	\$292,500.00	66	\$189,750.00	58	54.2%
Jun-14	\$275,000.00	67	\$171,500.00	60	60.3%
May-14	\$277,500.00	66	\$165,000.00	62	68.2%
Apr-14	\$242,500.00	69	\$165,000.00	57	47.0%
Mar-14	\$236,250.00	67	\$165,000.00	55	43.2%
Feb-14	\$243,125.00	72	\$148,000.00	50	64.3%
Jan-14	\$235,625.00	68	\$150,000.00	52	57.1%
Dec-13	\$265,000.00	67	\$166,500.00	50	59.2%
Nov-13	\$257,500.00	60	\$161,500.00	50	59.4%
Oct-13	\$227,000.00	61	\$169,000.00	50	34.3%
Sep-13	\$213,700.00	60	\$168,000.00	55	27.2%
Aug-13	\$190,000.00	61	\$226,000.00	50	-15.9%
Jul-13	\$189,750.00	58	\$189,950.00	48	-0.1%
Jun-13	\$171,500.00	60	\$233,872.00	45	-26.7%
May-13	\$165,000.00	61	\$234,436.00	48	-29.6%
Apr-13	\$162,500.00	55	\$242,500.00	50	-33.0%
Mar-13	\$158,000.00	54	\$242,500.00	48	-34.8%
Feb-13	\$148,000.00	50	\$250,000.00	50	-40.8%
Jan-13	\$150,000.00	52	\$260,500.00	49	-42.4%

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<b>MONTH/ YEAR</b>	<b>MEDIAN SALES PRICE*</b> (Based on 12 month period)	<b>Units Sold</b>	<b>THIS MONTH LAST YEAR*</b> (Based on 12 month period)	<b>Units Sold</b>	<b>PERCENT INCREASE / DECREASE</b>
Dec-12	\$166,500.00	50	\$250,000.00	49	-33.4%
Nov-12	\$161,500.00	50	\$250,000.00	54	-35.4%
Oct-12	\$169,000.00	50	\$247,000.00	54	-31.6%
Sep-12	\$168,000.00	55	\$247,000.00	54	-32.0%
Aug-12	\$226,000.00	50	\$235,000.00	53	-3.8%
Jul-12	\$189,950.00	48	\$218,000.00	55	-12.9%
Jun-12	\$233,872.00	45	\$193,000.00	59	21.2%
May-12	\$234,436.00	48	\$175,000.00	55	34.0%
Apr-12	\$242,500.00	50	\$175,000.00	54	38.6%
Mar-12	\$242,500.00	48	\$175,000.00	56	38.6%
Feb-12	\$250,000.00	50	\$167,000.00	55	49.7%
Jan-12	\$260,500.00	49	\$166,050.00	54	56.9%
Dec-11	\$250,000.00	49	\$172,000.00	55	45.3%
Nov-11	\$250,000.00	54	\$173,500.00	54	44.1%
Oct-11	\$247,000.00	54	\$191,000.00	55	29.3%
Sep-11	\$247,000.00	54	\$200,454.00	54	23.2%
Aug-11	\$235,000.00	53	\$200,454.00	52	17.2%
Jul-11	\$218,000.00	55	\$200,908.00	49	8.5%
Jun-11	\$193,000.00	59	\$200,908.00	45	-3.9%
May-11	\$175,000.00	55	\$212,500.00	42	-17.6%
Apr-11	\$175,000.00	54	\$210,000.00	41	-16.7%
Mar-11	\$175,000.00	56	\$210,000.00	39	-16.7%
Feb-11	\$167,000.00	55	\$212,500.00	34	-21.4%
Jan-11	\$166,050.00	54	\$209,950.00	34	-20.9%
Dec-10	\$172,000.00	55	\$220,000.00	32	-21.8%
Nov-10	\$173,500.00	54	\$225,000.00	31	-22.9%
Oct-10	\$191,000.00	55	\$212,500.00	30	-10.1%
Sep-10	\$200,454.00	54	\$210,000.00	29	-4.5%
Aug-10	\$200,454.00	52	\$210,000.00	31	-4.5%
Jul-10	\$200,908.00	49	\$225,000.00	33	-10.7%
Jun-10	\$200,908.00	45	\$230,000.00	34	-12.6%
May-10	\$212,500.00	42	\$240,500.00	34	-11.6%
Apr-10	\$210,000.00	41	\$246,500.00	40	-14.8%
Mar-10	\$210,000.00	39	\$246,500.00	42	-14.8%
Feb-10	\$212,500.00	34	\$253,000.00	44	-16.0%
Jan-10	\$209,950.00	34	\$253,000.00	44	-17.0%

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Dec-09	\$220,000.00	32	\$256,000.00	45	-14.1%
Nov-09	\$225,000.00	31	\$270,000.00	43	-16.7%
Oct-09	\$212,500.00	30	\$275,000.00	40	-22.7%
Sep-09	\$210,000.00	29	\$275,000.00	40	-23.6%
Aug-09	\$210,000.00	31	\$277,500.00	40	-24.3%
Jul-09	\$225,000.00	33	\$282,000.00	37	-20.2%
Jun-09	\$230,000.00	34	\$319,500.00	40	-28.0%
May-09	\$240,500.00	34	\$317,500.00	40	-24.3%
Apr-09	\$246,500.00	40	\$342,500.00	34	-28.0%
Mar-09	\$246,500.00	42	\$325,000.00	33	-24.2%
Feb-09	\$253,000.00	44	\$322,000.00	33	-21.4%

Percentage appreciation shown above is based on a twelve month period. The price statistics are derived from all types of home sales-new and existing condo/townhome dwellings. Movements in sales prices should not be interpreted as changes in the cost of a standard condo. Median prices can be influenced by changes in cost, as well as changes in the characteristics and size of condos sold. Due to the low sales volume in some cities or areas, median price changes may exhibit unusual fluctuation.

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