

**2020 MEMBERSHIP DUES**

**APPLICATION FOR REALTOR MEMBERSHIP**

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Orientation Fee (returned if attended within required time frame)	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
Initiation Fee-One Time (Local)*:	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
C.A.R. Processing Fee-One Time (State)*:	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
STAR Annual Dues (Local):	\$ 180.00	\$ 165.00	\$ 150.00	\$ 135.00	\$ 120.00	\$ 105.00	\$ 90.00	\$ 75.00	\$ 60.00	\$ 45.00	\$ 30.00	\$ 15.00
C.A.R. Annual Dues (State): (Including RAA)	\$ 184.00	\$ 168.67	\$ 153.33	\$ 138.00	\$ 122.67	\$ 107.33	\$ 92.00	\$ 76.67	\$ 61.33	\$ 46.00	\$ 30.67	\$ 15.33
N.A.R. Annual Dues (National):	\$ 150.00	\$ 137.50	\$ 125.00	\$ 112.50	\$ 100.00	\$ 87.50	\$ 75.00	\$ 62.50	\$ 50.00	\$ 37.50	\$ 25.00	\$ 12.50
Image (Public Awareness Campaign) Annually:	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
NAR TOTAL DUES	\$ 185.00	\$ 172.50	\$ 160.00	\$ 147.50	\$ 135.00	\$ 122.50	\$ 110.00	\$ 97.50	\$ 85.00	\$ 72.50	\$ 60.00	\$ 47.50
<b>Subtotal</b>	<b>\$ 949.00</b>	<b>\$ 906.17</b>	<b>\$ 863.33</b>	<b>\$ 820.50</b>	<b>\$ 777.67</b>	<b>\$ 734.83</b>	<b>\$ 692.00</b>	<b>\$ 649.17</b>	<b>\$ 606.33</b>	<b>\$ 563.50</b>	<b>\$ 520.67</b>	<b>\$ 477.83</b>
Housing Affordability Fund (C.A.R.-Optional)	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00
REALTOR Action Fund (C.A.R.-Optional)	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00
<b>Subtotal</b>	<b>\$ 1,008.00</b>	<b>\$ 965.17</b>	<b>\$ 922.33</b>	<b>\$ 879.50</b>	<b>\$ 836.67</b>	<b>\$ 793.83</b>	<b>\$ 751.00</b>	<b>\$ 708.17</b>	<b>\$ 665.33</b>	<b>\$ 622.50</b>	<b>\$ 579.67</b>	<b>\$ 536.83</b>
True Cost of Doing Business (\$197 Total) (Optional) Add:	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00	\$ 148.00
<b>GRAND TOTAL</b>	<b>\$ 1,156.00</b>	<b>\$ 1,113.17</b>	<b>\$ 1,070.33</b>	<b>\$ 1,027.50</b>	<b>\$ 984.67</b>	<b>\$ 941.83</b>	<b>\$ 899.00</b>	<b>\$ 856.17</b>	<b>\$ 813.33</b>	<b>\$ 770.50</b>	<b>\$ 727.67</b>	<b>\$ 684.83</b>

**AFFILIATE MEMBERSHIP**

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Initiation Fee (Local)*:	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
STAR Annual Dues (Local):	\$ 180.00	\$ 165.00	\$ 150.00	\$ 135.00	\$ 120.00	\$ 105.00	\$ 90.00	\$ 75.00	\$ 60.00	\$ 45.00	\$ 30.00	\$ 15.00
<b>Subtotal</b>	<b>\$ 280.00</b>	<b>\$ 265.00</b>	<b>\$ 250.00</b>	<b>\$ 235.00</b>	<b>\$ 220.00</b>	<b>\$ 205.00</b>	<b>\$ 190.00</b>	<b>\$ 175.00</b>	<b>\$ 160.00</b>	<b>\$ 145.00</b>	<b>\$ 130.00</b>	<b>\$ 115.00</b>
C.A.R. Processing Fee-One Time (State)*:	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
C.A.R. Annual Dues (State):	\$ 135.00	\$ 123.75	\$ 112.50	\$ 101.25	\$ 90.00	\$ 78.75	\$ 67.50	\$ 56.25	\$ 45.00	\$ 33.75	\$ 22.50	\$ 11.25
<b>Subtotal</b>	<b>\$ 515.00</b>	<b>\$ 488.75</b>	<b>\$ 462.50</b>	<b>\$ 436.25</b>	<b>\$ 410.00</b>	<b>\$ 383.75</b>	<b>\$ 357.50</b>	<b>\$ 331.25</b>	<b>\$ 305.00</b>	<b>\$ 278.75</b>	<b>\$ 252.50</b>	<b>\$ 226.25</b>
REALTOR Action Assessment (C.A.R.-Optional)	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00
<b>GRAND TOTAL</b>	<b>\$ 564.00</b>	<b>\$ 537.75</b>	<b>\$ 511.50</b>	<b>\$ 485.25</b>	<b>\$ 459.00</b>	<b>\$ 432.75</b>	<b>\$ 406.50</b>	<b>\$ 380.25</b>	<b>\$ 354.00</b>	<b>\$ 327.75</b>	<b>\$ 301.50</b>	<b>\$ 275.25</b>

**AFFILIATE MEMBERSHIP BENEFITS**

ACCESS TO ASSOCIATION MEMBER ROSTER UPON REQUEST, GENERAL MEMBERSHIP MEETINGS, PARTICIPATION IN ASSOCIATION OF REALTORS ACTIVITIES, REPRESENTATION AT BOARD OF DIRECTORS MEETINGS, MEMBERSHIP DISCOUNTS ON FORMS AND OTHER PRODUCTS, WEEKLY MLS TOUR PARTICIPATION.  
 AFFILIATES THAT JOIN C.A.R.: DISCOUNTS ON PRODUCTS & SERVICES WITH C.A.R. PARTNERS (I.E. HEALTH INSURANCE) SUBSCRIPTION TO CALIFORNIA REAL ESTATE MAGAZINE.

**MULTIPLE LISTING SERVICE**

New Office Fee is mandatory for all NEW OFFICES and BROKER PARTICIPANTS and APPRAISER PARTICIPANTS DESIRING MLS SERVICES

New Office Initiation Fee (Brokers):	\$499.00	ONE TIME FEE (IF SUBSCRIPTION IS NOT DISCONTINUED)
Initiation Fee (Salespersons & Associate Brokers):	\$50.00	ONE TIME FEE (IF SUBSCRIPTION IS NOT DISCONTINUED)
MLS Service Fee:	\$135.00	PER QUARTER PER LICENSEE (PROPERTY MANAGERS MAY BE EXEMPT)
SUPRA Key Lease (Optional):	See additional information (Billed directly by SUPRA)	
SUPRA Key - Cooperating Activation Fee:	\$25.00	ONE TIME FEE (IF SUBSCRIPTION IS NOT DISCONTINUED) AND
	\$25.00	PER QUARTER
SUPRA Lockbox Lease (Optional):	\$30.00	PER BOX, PER YEAR (NOT PRO-RATED)

**BROKER LOAD LISTING INPUT FEES:** \$10.00 PER NEW LISTING

**ASSOCIATION LOAD LISTING INPUT FEES:** \$50.00 PER NEW LISTING  
 \$25.00 FOR ANY CHANGES

\*INITIATION FEES & CAR PROCESSING FEE ARE ONE TIME FEES AS LONG AS MEMBERSHIP AND/OR SUBSCRIPTION IS NOT DISCONTINUED. IF MEMBERSHIP IS DISCONTINUED & REINSTATEMENT IS DESIRED, ANOTHER APPLICATION MUST BE SUBMITTED & INITIATION FEES & CAR PROCESSING FEE SHALL BE ASSESSED AGAIN (ALONG WITH APPROPRIATE DUES).

\*\*PLEASE NOTE THAT REALTOR & AFFILIATE DUES ARE NON-REFUNDABLE, AND MLS FEES ARE NOT PRORATED UPON TERMINATION.\*\*