

South Tahoe Association of REALTORS Multiple Listing Service
 Statistics Condo/Townhome Residential Market Analysis

MONTH/ YEAR	MEDIAN SALES PRICE* (Based on 12 month period)	Units Sold	THIS MONTH LAST YEAR* (Based on 12 month period)	Units Sold	PERCENT INCREASE/ DECREASE
July 2020	\$425,000.00	93	\$361,500.00	96	17.6%
June 2020	\$437,500.00	86	\$382,000.00	100	14.5%
May 2020	\$420,000.00	85	\$367,500.00	102	14.3%
April 2020	\$422,500.00	90	\$349,000.00	101	21.1%
March-20	\$423,750.00	96	\$340,000.00	99	24.6%
Feb-20	\$394,000.00	95	\$360,000.00	105	9.4%
Jan-20	\$352,250.00	92	\$365,000.00	109	-3.5%
Dec-19	\$362,000.00	64	\$395,000.00	106	-8.4%
Nov-19	\$420,000.00	87	\$360,000.00	109	16.7%
Oct - 19	\$423,750.00	82	\$360,000.00	111	17.7%
Sep-19	\$394,000.00	87	\$354,500.00	104	11.1%
Aug-19	\$365,000.00	93	\$325,000.00	104	12.3%
Jul-19	\$361,500.00	96	\$325,000.00	99	11.2%
Jun-19	\$382,000.00	100	\$318,750.00	100	19.8%
May-19	\$367,500.00	102	\$315,000.00	97	16.7%
Apr-19	\$349,000.00	101	\$321,500.00	98	8.6%
Mar-19	\$340,000.00	99	\$316,250.00	98	7.5%
Feb-19	\$349,000.00	103	\$310,000.00	95	12.6%
Jan-19	\$365,000.00	109	\$325,000.00	200	12.3%
Dec-18	\$395,000.00	106	\$300,000.00	97	31.7%
Nov-18	\$360,000.00	109	\$310,000.00	99	16.1%
Oct-18	\$354,500.00	108	\$302,500.00	108	17.2%
Sep-18	\$344,500.00	102	\$310,000.00	117	11.1%
Aug-18	\$324,000.00	102	\$314,500.00	106	3.0%
Jul-18	\$325,000.00	98	\$319,000.00	107	1.9%
Jun-18	\$318,750.00	100	\$325,000.00	105	-1.9%
May-18	\$313,750.00	96	\$302,500.00	112	3.7%
Apr-18	\$317,500.00	95	\$305,000.00	109	4.1%
Mar-18	\$312,500.00	95	\$302,500.00	106	3.3%
Feb-18	\$302,500.00	92	\$307,500.00	106	-1.6%
Jan-18	\$299,000.00	92	\$295,000.00	110	1.4%
Dec-17	\$300,000.00	95	\$305,000.00	109	-1.6%
Nov-17	\$305,000.00	97	\$305,000.00	105	0.0%
Oct-17	\$300,000.00	106	\$310,000.00	99	-3.2%

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Sep-17	\$305,000.00	115	\$307,500.00	92	-0.8%
Aug-17	\$314,500.00	106	\$275,000.00	101	14.4%
Jul-17	\$319,000.00	107	\$265,000.00	99	20.4%
Jun-17	\$325,000.00	105	\$266,500.00	100	22.0%
May-17	\$302,500.00	112	\$272,500.00	94	11.0%
Apr-17	\$305,000.00	109	\$269,000.00	90	13.4%
Mar-17	\$302,500.00	106	\$283,500.00	92	6.7%
Feb-17	\$307,500.00	106	\$275,000.00	94	11.8%
Jan-17	\$295,000.00	110	\$283,500.00	88	4.1%
Dec-16	\$305,000.00	109	\$270,000.00	83	13.0%
Nov-16	\$305,000.00	105	\$268,000.00	83	13.8%
Oct-16	\$310,000.00	99	\$265,000.00	79	17.0%
Sep-16	\$307,500.00	92	\$268,000.00	79	14.7%
Aug-16	\$275,000.00	101	\$268,000.00	77	2.6%
Jul-16	\$265,000.00	99	\$275,000.00	81	-3.6%
Jun-16	\$266,500.00	100	\$278,500.00	74	-4.3%
May-16	\$272,500.00	94	\$283,500.00	70	-3.9%
Apr-16	\$269,000.00	90	\$299,000.00	71	-10.0%
Mar-16	\$283,500.00	92	\$299,000.00	73	-5.2%
Feb-16	\$275,000.00	94	\$285,000.00	67	-3.5%
Jan-16	\$283,500.00	88	\$302,000.00	72	-6.1%
Dec-15	\$269,000.00	82	\$280,000.00	79	-3.9%
Nov-15	\$268,000.00	83	\$290,500.00	78	-7.7%
Oct-15	\$265,000.00	79	\$302,000.00	78	-12.3%
Oct-15	\$265,000.00	79	\$302,000.00	78	-12.3%
Sep-15	\$268,000.00	79	\$282,000.00	73	-5.0%
Aug-15	\$268,000.00	77	\$310,000.00	67	-13.5%
Jul-15	\$275,000.00	81	\$292,500.00	66	-6.0%
Jun-15	\$278,500.00	74	\$275,000.00	67	1.3%
May-15	\$283,500.00	70	\$277,500.00	66	2.2%
Apr-15	\$299,000.00	71	\$242,500.00	69	23.3%
Mar-15	\$299,000.00	73	\$236,250.00	67	26.6%
Feb-15	\$285,000.00	67	\$243,125.00	72	17.2%
Jan-15	\$302,000.00	72	\$235,625.00	68	28.2%
Dec-14	\$280,000.00	79	\$265,000.00	67	5.7%

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Nov-14	\$290,500.00	78	\$257,500.00	60	12.8%
Oct-14	\$302,000.00	78	\$227,000.00	61	33.0%
Sep-14	\$281,000.00	72	\$213,700.00	60	31.5%
Aug-14	\$310,000.00	67	\$190,000.00	61	63.2%
Jul-14	\$292,500.00	66	\$189,750.00	58	54.2%
Jun-14	\$275,000.00	67	\$171,500.00	60	60.3%
May-14	\$277,500.00	66	\$165,000.00	62	68.2%
Apr-14	\$242,500.00	69	\$165,000.00	57	47.0%
Mar-14	\$236,250.00	67	\$165,000.00	55	43.2%
Feb-14	\$243,125.00	72	\$148,000.00	50	64.3%
Jan-14	\$235,625.00	68	\$150,000.00	52	57.1%
Dec-13	\$265,000.00	67	\$166,500.00	50	59.2%
Nov-13	\$257,500.00	60	\$161,500.00	50	59.4%
Oct-13	\$227,000.00	61	\$169,000.00	50	34.3%
Sep-13	\$213,700.00	60	\$168,000.00	55	27.2%
Aug-13	\$190,000.00	61	\$226,000.00	50	-15.9%
Jul-13	\$189,750.00	58	\$189,950.00	48	-0.1%
Jun-13	\$171,500.00	60	\$233,872.00	45	-26.7%
May-13	\$165,000.00	61	\$234,436.00	48	-29.6%
Apr-13	\$162,500.00	55	\$242,500.00	50	-33.0%
Mar-13	\$158,000.00	54	\$242,500.00	48	-34.8%
Feb-13	\$148,000.00	50	\$250,000.00	50	-40.8%
Jan-13	\$150,000.00	52	\$260,500.00	49	-42.4%
Dec-12	\$166,500.00	50	\$250,000.00	49	-33.4%
Nov-12	\$161,500.00	50	\$250,000.00	54	-35.4%
Oct-12	\$169,000.00	50	\$247,000.00	54	-31.6%
Sep-12	\$168,000.00	55	\$247,000.00	54	-32.0%
Aug-12	\$226,000.00	50	\$235,000.00	53	-3.8%
Jul-12	\$189,950.00	48	\$218,000.00	55	-12.9%
Jun-12	\$233,872.00	45	\$193,000.00	59	21.2%
May-12	\$234,436.00	48	\$175,000.00	55	34.0%
Apr-12	\$242,500.00	50	\$175,000.00	54	38.6%
Mar-12	\$242,500.00	48	\$175,000.00	56	38.6%
Feb-12	\$250,000.00	50	\$167,000.00	55	49.7%
Jan-12	\$260,500.00	49	\$166,050.00	54	56.9%

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Dec-11	\$250,000.00	49	\$172,000.00	55	45.3%
Nov-11	\$250,000.00	54	\$173,500.00	54	44.1%
Oct-11	\$247,000.00	54	\$191,000.00	55	29.3%
Sep-11	\$247,000.00	54	\$200,454.00	54	23.2%
Aug-11	\$235,000.00	53	\$200,454.00	52	17.2%
Jul-11	\$218,000.00	55	\$200,908.00	49	8.5%
Jun-11	\$193,000.00	59	\$200,908.00	45	-3.9%
May-11	\$175,000.00	55	\$212,500.00	42	-17.6%
Apr-11	\$175,000.00	54	\$210,000.00	41	-16.7%
Mar-11	\$175,000.00	56	\$210,000.00	39	-16.7%
Feb-11	\$167,000.00	55	\$212,500.00	34	-21.4%
Jan-11	\$166,050.00	54	\$209,950.00	34	-20.9%
Dec-10	\$172,000.00	55	\$220,000.00	32	-21.8%
Nov-10	\$173,500.00	54	\$225,000.00	31	-22.9%
Oct-10	\$191,000.00	55	\$212,500.00	30	-10.1%
Sep-10	\$200,454.00	54	\$210,000.00	29	-4.5%
Aug-10	\$200,454.00	52	\$210,000.00	31	-4.5%
Jul-10	\$200,908.00	49	\$225,000.00	33	-10.7%
Jun-10	\$200,908.00	45	\$230,000.00	34	-12.6%
May-10	\$212,500.00	42	\$240,500.00	34	-11.6%
Apr-10	\$210,000.00	41	\$246,500.00	40	-14.8%
Mar-10	\$210,000.00	39	\$246,500.00	42	-14.8%
Feb-10	\$212,500.00	34	\$253,000.00	44	-16.0%
Jan-10	\$209,950.00	34	\$253,000.00	44	-17.0%
Dec-09	\$220,000.00	32	\$256,000.00	45	-14.1%
Nov-09	\$225,000.00	31	\$270,000.00	43	-16.7%
Oct-09	\$212,500.00	30	\$275,000.00	40	-22.7%
Sep-09	\$210,000.00	29	\$275,000.00	40	-23.6%
Aug-09	\$210,000.00	31	\$277,500.00	40	-24.3%
Jul-09	\$225,000.00	33	\$282,000.00	37	-20.2%
Jun-09	\$230,000.00	34	\$319,500.00	40	-28.0%
May-09	\$240,500.00	34	\$317,500.00	40	-24.3%
Apr-09	\$246,500.00	40	\$342,500.00	34	-28.0%
Mar-09	\$246,500.00	42	\$325,000.00	33	-24.2%
Feb-09	\$253,000.00	44	\$322,000.00	33	-21.4%

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